## Bachelor's degree programme BANKING AND INSURANCE INDUSTRY

## BANKING > INSURANCE > FINANCE > LAW > BUSINESS ADMINISTRATION > SOFT SKILLS

he Bachelor's degree programme combines current topics from the finance sector and the insurance industry. Why? Because the industry needs qualified professionals who have a thorough grounding in both the banking and insurance worlds and who are characterised by "joined-up" thought and action. Taking business administration. economics and law as our basis. we offer specialisations in banking and insurance management, sector-specific products, the finance industry and special areas of law. Two business simulation games and practical project work provide us with a thorough understanding of national business processes. We are thus able to identify changing requirements, economic developments, or new statutory frameworks at an early stage and respond to them with fully fledged solutions.

As the degree programme is offered on a part-time basis, lectures are mainly held on Fridays and Saturdays. In addition, we are also accessible outside the university premises, as several course components are available via e-learning.

"The combination of studying and working opened up lots of future opportunities for me. Thanks to the renowned lecturers in particular, we were able to benefit from close links between the university and business."

Astrid Krenn, BSc, Graduate Grazer Wechselseitige Versicherung AG

## FACTS

- · Bachelor of Arts in Business (BA)
- Part-time
- Language of instruction: German
- 6 semesters / 180 ECTS
- 30 places per year
- Head of Degree Programme: Mag. Dr. Dieter Vogl
- · FH JOANNEUM Graz

www.fh-joanneum.at/bvw

## **CAREER PROSPECTS**

Our graduates are qualified to hold responsible posts in banks and insurance companies across the world. This includes working in corporate and private banking, asset management and risk management. The training received also equips graduates for careers in asset management and consulting, finance and fund management. Some of our graduates work for supervisory authorities, business and tax consulting services and corporate finance and risk management departments. "I was able to further develop my expertise in the finance sector thanks to the well-founded training I received in business management. I also benefited in particular from the focussed banking and insurance topics covered in this programme."

Roman Hasler, BSc, Graduate Capital Bank

| 1st semester                                    | 2nd semester   | 3rd semester   | 4th semester   | 5th semester  | 6th semester   |
|---|--|--|--|---|--|
| Management -<br>Marketing -<br>Sales<br>10 ECTS | Balancing Accounts -<br>Services Marketing<br>6 ECTS       | Cost Accounting<br>2 ECTS  | Operative Controlling<br>2 ECTS                                      | Strategic<br>Controlling<br>4 ECTS                                | HR Management<br>• Organisational<br>Sociology<br>2 ECTS   |
|   |  | Risk Management<br>4 ECTS  | Assets and<br>Administration ·<br>Products II<br>3 ECTS              |   | Risk Management -<br>Business Simulation<br>Game<br>8 ECTS |
|   |  |  | Integrated Bank<br>Management ·                                      | Products III  |  |
|   | Capital Market Theory<br>4 ECTS                            | Accounting ·<br>Products I<br>3 ECTS   | Products II<br>3 ECTS  | 6 ECTS  |  |
|   |  |  | Socialising<br>2 ECTS  |   |  |
| Investment<br>and Finance<br>2 ECTS             | Functional Business<br>Management<br>2 ECTS                | Accounting<br>2 ECTS   | Financial Market<br>Supervision Law I<br>1 ECTS                      | Products III<br>6 ECTS<br>Meetings and<br>Negotiations<br>2 ECTS  | Risk Management -<br>Business Simulation<br>Game<br>8 ECTS |
| Fundamentals • 1 ECTS                           | Functional Business Ma-<br>nagement · Products I<br>3 ECTS | Applied Economics III<br>2 ECTS  | Insurance Contract Law<br>· Credit and Deposit<br>Business<br>4 ECTS |   |  |
| Fundamentals • 1 ECTS                           |  | Writing<br>2 ECTS  |  |   |  |
| Applied Economics I<br>2 ECTS                   | Applied  | Tax Law<br>1 ECTS  | Creativity Techniques  |   |  |
| Civil Law<br>Corporate Law<br>10 ECTS           | Economics II<br>2 ECTS<br>Conversation<br>4 ECTS           | Consumer Protection,<br>Insurance Contract &<br>Securities Law<br>5 ECTS                     | 2 ECTS<br>Business Statistics II                                     |   |  |
|   |  |  | 2 ECTS<br>Financial Market Ethics<br>2 ECTS                          | Financial Market<br>Supervision Law II<br>3 ECTS                  | Presentation<br>4 ECTS                                     |
|   | Tax Law ·<br>European and<br>Constitutional Law<br>4 ECTS  | Project Techniques ·<br>Presentation Techniques<br>7 ECTS<br>Business Statistics I<br>2 ECTS | Bachelor's Thesis 1 ·<br>Internship<br>9 ECTS                        | Insolvency,<br>Employment, Social and<br>Collateral Law<br>5 ECTS | Excursion<br>2 ECTS  |
|   |  |  |  |   | Bachelor's Thesis 2 ·<br>Internship<br>6 ECTS              |
| Business Mathematics I<br>4 ECTS                | Scientific<br>Methodology<br>3 ECTS                        |  |  | Conversation and<br>Conflict Management<br>2 ECTS                 |  |
|   | Business Mathematics II<br>2 ECTS                          |  |  | Business Psychology<br>2 ECTS                                     |  |
|   |  |  |  |   |  |
| Business Management<br>26 ECTS                  | Finance Management<br>10 ECTS                              | Insurance Business<br>Management<br>23 ECTS  | Banking Business<br>Management<br>23 ECTS                            | Economics<br>6 ECTS   | Englisch<br>14 ECTS  |

Soft and Social Skills

16 ECTS

Private Law

24 ECTS

CURRICULUM: 180 ECTS (30 ECTS per semester)

Public Law

9 ECTS

Projects

15 ÉCTS

Sociology

4 ECTS